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## NEW REGULATIONS AFFECTING ACH PAYMENTS SAGE 100 UPDATE REQUIRED IN MARCH

If you use Sage 100 to make payments by ACH, new mandatory compliance regulations take effect in 2026 that may require a software update. Here's a look at what the new requirements are and how they impact your Sage 100 system.

### Nacha Rule Change in 2026

[Nacha](#) - the organization that governs, manages, and develops rules for the Automated Clearing House (ACH) network in the U.S. - announced rule changes that will require businesses to strengthen fraud monitoring for their ACH transactions.

Starting in **March 2026**, businesses that process ACH payments will be required to implement safeguards and monitor for potential fraudulent or scam transactions. The changes will affect any business (regardless of size or transaction volume) that processes electronic payments, from payroll deposits to vendor payments

### Phase 1: Payroll and Purchase Description Requirement

All ACH files for payroll must now use the word **PAYROLL** in the Company Entry Description field. This applies to employee payroll as well as payments to 1099 contractors.

Similarly, transactions using the WEB SEC code (which applies to ACH payments initiated online via the web) must now use the description **PURCHASE**.

Both of these requirements begin **March 20, 2026** and are addressed in the ACH Maintenance screen as well as Direct Deposit Maintenance screen in a recent Sage 100 update. Refer to this [Sage Knowledgebase article](#) online and be sure to contact us if you need assistance.

### Phase 2: Fraud Monitoring Requirement

Phase 2 of these new rules, beginning **June 19, 2026**, requires all ACH originators to implement risk-based processes to identify fraudulent entries before they are transmitted.

In addition to identifying potentially suspicious transactions both big or small (i.e. micro-entries such as those under \$1 used to verify account access), this new requirement can also include situations that involve a new account number or changes to an existing account number.

In practical terms, it means that your business may need to evaluate your fraud detection systems and potentially implement enhanced monitoring processes. For larger companies, you may even need to formalize your internal controls so that you can provide documentation of your fraud prevention procedures.



[Contact us](#) with any questions or to request help with your Sage 100 system.

# SAGE 100 BITS & BYTES

## New Sage 100 AI Help Agent

Sage has announced that they will soon launch an AI Help Agent within Sage 100. The initial release will focus on answering common how-to questions such as “How do I reverse a check”, “How do I fix a bank reconciliation imbalance”, and similar queries.

While it’s still a work in progress, there’s an [online version](#) of the AI Help Agent tool that’s live now and available for testing.

Currently, it’s largely limited to providing answers derived from the Sage 100 Help files. Eventually, the Help Agent will likely expand its reach to the Sage Knowledgebase and more broadly on the web. But for now, it’s a pretty handy way to get quick and easy answers to common challenges and step by step processes in Sage 100.



[Give It a Try](#)

## Sage Future is Coming in April

**Sage Future is coming to San Francisco April 28-30, 2026.**

This popular technology conference for Sage customers and partners delivers product-focused learning sessions, keynote speeches on the latest in AI and technology in the ERP industry, practical tools for getting more out of your Sage 100 business software, and social events for networking and having a little fun.

Spanning 3 days of jam-packed learning sessions, vendor exhibits, and other events, the [session catalog](#) includes classes focused on Sage 100 such as “The Road Ahead”



where you'll discover what's next for the software, a Tips and Tricks session to help you work smarter, a roundtable discussion that will influence the future of Sage 100, and more - with potentially additional classes to be added as the session lineup is finalized over the coming weeks.



Click below to learn more, get pricing, or register:

[Sage Future Conference](#)

## Sage 100 2026 Expected in April

Sage [recently posted an update](#) highlighting new features expected with the release of Sage 100 2026 in April. It looks like a nice range of enhancements across Inventory, Sales Order, Accounts Receivable, and Paperless Office.

**Reminder:** Sage 100 2026 will be released exclusively as a 64-bit application. If you need help with an upgrade or checking for compatibility, please contact us for assistance.

**Business Solution Providers, LLC.**

21 Main Street, Suite 350

Hackensack, NJ 07601

**(201) 993-1990**

BUSINESS  
**SOLUTION**  
PROVIDERS

[Info@BSP-LLC.com](mailto:Info@BSP-LLC.com)

[www.BSP-LLC.com](http://www.BSP-LLC.com)